

Message Text

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PAGE 01 STATE 235447

61

ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 AID-05 CIAE-00 COME-00 EB-06

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DRAFTED BY: XMB: APILZER

APPROVED BY: EB/OCA/REP: BEBYRON

XMB:JDBIERMAN

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R 251703Z OCT 74

FM SECSTATE WASHDC

TO AMEMBASSY BONN

UNCLAS STATE 235447

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: FCIA CREDIT INSURANCE REQUEST OR SALE OF LEARJET

MODEL 36 AIRCRAFT TO FINANZBAU GRUNDSTUCKSVERWERTUNGSGESELLSCHAFT

MBH AND CO. KG

1. EXIMBANK HAS REQUEST FOR CREDIT INSURANCE TO COVER DOLS 1.5
MILLION SALE OF LEARJET MODEL 36 AIRCRAFT BY GATES LEARJET CORP.
TO FINANZBAU GRUNDSTUCKSVERWERTUNGSGESELLSCHAFT MBH AND CO.
KG, HERFORDER STRASSE 16, POSTF. 680, 4902 BAD SALZUFLEN,
WEST GERMANY.

2. EXIMBANK WOULD APPRECIATE INFORMATION ON THE FOLLOWING:

A. BUYER'S ORGANIZATIONAL POSITION IN FINANZBAU
MARITIM GROUP - WHICH FIRM IS HOLDING CO. FOR GROUP?
RELATIONSHIP TO FINANZBAU KG?

B. LEGAL STRUCTURE OF FIRM REGARDING LIMIT OF LIABILITY WITHIN
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PAGE 02 STATE 235447

GROUP.

C. BUYER'S CREDIT RECORD - REPORTS INDICATE LATE PAYMENTS,
LIQUIDITY STRAINS.

D. SUMMARY ACCOUNTS OF BUYER FOR DECEMBER 31, 1973: IE. CURRENT
ASSETS, TOTAL ASSETS, CURRENT LIABILITIES, NET WORTH.

3. BUYER'S BANKS ARE REPORTED TO BE: STAEDTISCHE SPARKASSE
BAD SALZUFLEN, DEUTSCHE BANK BAD SALZUFLEN, SPARKASSE DER
STADT BAD OENYHAUSEN.

4. ADVISE WHETHER EMBASSY HAS KNOWLEDGE OR OTHER COMMENTS
REGARDING THIS SALE OR PERCEIVES POLITICAL OR OTHER REASONS
EXIMBANK SHOULD NOT (RPT NOT) CONSIDER REQUEST. INGERSOLL

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GRUNDSTUCKSVERWERTUNGSGESELLSCHAFT
TAGS: BPRO
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